

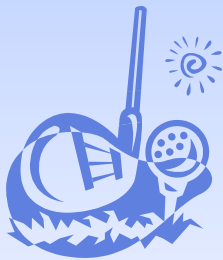
## *Following through is a skill used not just in golf game for Territory Manager Craig Tucker*

Craig Tucker admits that a lot of his free time is spent out on the golf links. He enjoys playing all the courses in and around his home base of Cedar Rapids, Iowa. Golf is a game of intense concentration and dedication, and every golf hole, short or long requires time and commitment. The skills Skarda Territory Manager Craig Tucker utilizes on the golf course also serve his customers in northeast Iowa.

Craig came to Skarda Equipment Company just over two years ago with a background in sales and a degree from the University of Iowa in Economics. Since joining the Skarda sales force, Craig has become a Certified Fluid Power Specialist in pneumatics and is working toward his hydraulics certification. He has also attended training at several of Skarda's vendors including Tolumatic, 80/20, and Donaldson.



*Territory Manager Craig Tucker*



Craig finds many things to enjoy in his work as a Territory Manager. In addition to the flexibility of schedule and working from home, he enjoys consulting with the other territory managers in the Cedar Rapids area.

“The company is a great place to work and I have felt like a part of the family since day one. It has been a pleasure to work for so far,” Tucker said.

While he acknowledges some challenges in learning the large number of product lines Skarda Equipment represents, by all accounts, he is doing well in meeting the needs of his customers. Craig mentions that he really looks forward to working with all of his customer accounts, both large and small.

“I want to make sure that I am providing good service to all my customers, getting back to them in a timely manner and answering their questions. I want to keep my customers happy,” he said.

In one recent project, Craig was able to help a customer who started off needing to order some components but eventually found that Skarda and sister company Controlled Motion Dynamics could handle the needs of the project from all aspects including design, assembly, programming, and installation.

Craig has been married for a year and a half, and he and his wife just purchased a house. He is adjusting to yard work and snow removal. He enjoys hunting and fishing, and looks forward to entering the local city amateur golf tournament next year. 2008, his second year in the competition, he tied for 30th out of 225 golfers.

Be sure to contact Craig for all your motion control solutions. He will be sure to follow through with you.

# Skarda's Annual Holiday Party and Anniversary Celebration

## 10 Years of Service

Honored for ten years of service were Customer Service Representative Kevin Redlinger and Customer Service Manager Matt Ware.

(At left: Redlinger, President John Skarda, and Ware)



## 20 Years of Service

Honored for twenty years of service were Barb Replogle from Accounts Payable, Assistant to the Vice-President Donna Roth, and Vice-President of Sales Lynn Nordquist. Each is pictured below with President John Skarda receiving gift cards to Nebraska Furniture Mart.

(from left: Replogle, Roth, Nordquist)



## Christmas Party

Attending this year's holiday gathering with many of Skarda's employees were company founders John and Darlene Skarda.



## **Highlighted Product Line: Gast Manufacturing**

Skarda offers the full line of Gast Manufacturing products and is pleased to highlight the Roc-R Rocking Piston Compressors and Pumps, a line of oilless Rocking Piston air compressors and vacuum pumps.

### Product Highlights

- ◆ Bonded piston rod and bearing assembly prevents slipping, loosening, or misalignment making products functional for years of trouble-free performance
- ◆ Exclusive long-life cup material used making products service-free for extensive operation
- ◆ All wetted aluminum parts treated for corrosion protection making products more durable for demanding applications
- ◆ Rigid motor shell and superior motor-to-pump alignment gives tighter tolerances making products more consistent in performance and noise levels
- ◆ Available in standards, twin, or miniature styles making products perfect for countless applications



75 R Series Twin Cylinder Vacuum Pump and Compressor



71R/72R Series Single Cylinder Compressor



ROA Series

Many more products available!

Contact your Skarda rep today to learn more about Roc-R or any Gast products!

