



Solutions in Motion: Electric, Hydraulic, Pneumatic

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March 3, 2020

Skarda Equipment Company Inc. – Statement regarding the Corona Virus (Covid-19)

Dear Valued Customer,

In December 2019, a pneumonia outbreak was reported in Wuhan, China. On December 31, 2019, the outbreak was traced to a novel strain of coronavirus, which was given the interim name 2019-nCoV by the World Health Organization (WHO), later renamed SARS-CoV-2 by the International Committee on Taxonomy of Viruses (herein Covid-19).

As a privately held distribution company, Skarda Equipment does not manufacture the products we sell to our end customers. Amongst the suppliers that we represent, there are some suppliers that do manufacture their products in China and/or source materials for their products from China. We also have several primary suppliers we represent with products that are 'Made in America', where all materials and manufacturing is sourced within the United States.

We want to assure you that we are carefully monitoring this situation on a daily basis, and we are actively requesting updates from all of our primary suppliers on any potential delays in the supply chain due to the Covid-19 outbreak. We will provide our customers with information on any specific suppliers we have as requested. Please contact your Skarda territory manager or Skarda Equip inside sales team to make this request.

On a weekly schedule, your Skarda inside sales team expedites all open orders in our system to verify we are meeting expected delivery dates for our customers. This is a best practice that Skarda Equipment has done for our customers for many years. If your Skarda inside sales team finds expected delays to your shipments, they will notify you of the delay and whether there are any other options available for you.

While we may not be able to completely prevent the Covid-19 outbreak from impacting our ability to supply products to you, please rest assured that our entire organization is focused on minimizing any impact to your needs as a customer.

Thank you for your understanding during this time, and Thank You for your business.

Sincerely,

John D. Skarda
President

A handwritten signature in black ink, appearing to read 'John D. Skarda', is displayed on a light green rectangular background.