



Solutions in Motion: Electric, Hydraulic, Pneumatic

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To our Skarda Equipment and CMDI Customers –

With the many changes impacting our country and the world, Skarda has been and remains fully engaged in fighting the invisible threat of the Covid-19 pandemic, especially with the travel and social distancing requirements. We are about to turn an important page in the pandemic story. The states within our territories where our customers operate have re-opened their travel restrictions, and our Outside Sales Team is ready to schedule visits with our customers.

As an essential company, Skarda is following all social distancing rules, and will be respectful and comply with any rules our customers have in place to ensure the safety and health of your employees are followed. Our sales team is well prepared when they travel and will use their own personal protective equipment (PPE), as outlined by CDC guidelines.

If you have automation needs or are having any issues with plant production, we would appreciate an opportunity to schedule an on-site visit to inspect any automation-related issues impacting your business. We are ready to provide support for a broad range of hydraulic, pneumatic and electric controls. We are committed to meeting your production requirements and keeping your business up and running.

If your company is not accepting visitors at this time, but needs assistance, we can also accommodate your needs. We can provide on-line assistance via teleconferencing utilizing the variety of on-line communication programs (i.e., Zoom, Skype, and others). We do respect the decisions of those who are not ready for personal calls, and we look forward to the day when we can visit you in person in the future.

Thank you for trusting Skarda and CMDI with your company's needs. Just as it is critical that companies continue doing everything in their power to protect the well-being of employees during this phase, we do understand the needs facing our customers to remain successful during these times.

We are here to help you and your company.

Sincerely,

John D. Skarda
President

A handwritten signature in blue ink, appearing to read "John D. Skarda", is positioned to the right of the typed name and title.